

# About DenMark Business Solutions, Inc

When it comes to telecom services, we know you have a lot of choices available to you. From cloud-based solutions to hosted options, cable and more, there isn't a shortage of telecom options for businesses. While having so many choices can be a good thing, it can also be intimidating, especially for business owners and managers who aren't familiar with how these systems work or what their capabilities are.

DenMark Business Solutions, Inc. provides telecom consultancy services. We work with more than 200 service providers, which enables us to propose, create, implement and support the best telecom systems for our valued clients. We don't just sell telecom systems. We partner with our clients to ensure their systems are always working at an optimal level. We know your communications system is your lifeline to the outside world. It's how your clients contact you, and it's what enables you to interact with your vendors and suppliers. Our goal is to become a valued advisor for your telecom/technology needs.

## Telecommunications Management Services

One of the factors many business owners and managers struggle with is telecom expense management, or TEM. When you partner with DenMark Business Solutions, Inc., we can handle some or all of the tasks related to your company's telecom expense management. Processing invoices, conducting telecom audits, accurately allocating costs and negotiating contracts are just a few of the things involved with TEM. When you choose us to manage your telecom expenses, you're positioning your business to enjoy three significant benefits: Increased profits – Streamlined operations – Reduced risk.

## Cable Services

Cable telephony is a type of digital phone service that employs physical cables used by cable television networks. Most of the time this is used in broadband internet.

## Cloud-Based Solutions

Many businesses are making the switch to cloud-based communication systems because they're flexible, portable, scalable and affordable. In conjunction with our trusted service providers, we're able to create custom cloud-based telecom systems for businesses across industries. Cloud based solutions include:

- IAAS – Infrastructure as a Service
- UCAAS – Unified Communications as a Service (hosted phones or VoIP)
- CCAAS – Contact Center as a Service
- DAAS – Desktop as a Service/Help desk as a Service
- SAAS – Software as a Service, includes O365
- DR/BC – Disaster Recovery/Business Continuity
- SECAAS – Security as a Service
- SD-WAN – Software Defined Wide Area Network

## Carrier Services

This is old school telecom, Analog telephone lines, PRI/T1's etc. Although these are not as dominate, they are still relevant.

## Telecom Inventory Management

What is telecom inventory management? It's the process of tracking and coordinating your physical telecom assets and service agreements with the goal of managing your communications infrastructure better and controlling costs effectively.

That sounds like a lot, doesn't it? Well, it is. When you partner with us, you won't have to worry about your telecom inventory management because we can handle it for you.

## Collaborative Services

If you are trying to cut down on your company's travel expenses, have clients located in many locations or employ remote workers, you may want communication services that bring everyone together without anyone having to leave town. We offer audio, video and web conferencing services that are highly effective, clear and reliable. We have access to Zoom/Webex etc.

## IoT

Internet of Things or IOT, is the next big thing. We have many resources in IoT that can accomplish your objective to track assets, (vehicles/equipment), people or inventory. These tracking devices are granular to the extent you can see the address a vehicle is located. There are many applications for IoT, more than can be explained here, if there is interest in a conversation, let us know!